



Flexible Training Solutions

## SIR50116 Diploma of Retail Leadership

### Overview:

This qualification reflects the role of individuals who manage a retail business, multiple retail stores or departments, following a business strategy to deliver profitable results for the organisation. These individuals support senior management and provide leadership to retail teams. They plan and evaluate the work of self and others, operating with autonomy and responsibility for personal outputs.

This qualification provides a pathway to work in a range of retail settings including speciality retailers, supermarkets, department stores, and quick service restaurants.

Individuals with this qualification are able to perform roles such as area manager, state manager, senior store manager, cluster manager and small business owner.

### Course delivery & structure:

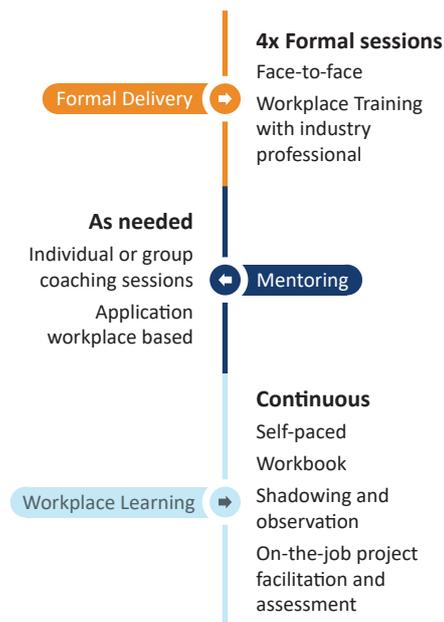
Delivery underpins our philosophy that work is the learning and learning is the work. We deliver a combination of formal training sessions and mentoring. We utilise a mix of on-the-job observation and questioning, and workplace based projects throughout our assessment tasks.

Participants are encouraged to challenge their existing knowledge and extend their boundaries whilst they expand their skill base.

To successfully attain the SIR50116 Diploma of Retail Leadership, students are required to complete a total of ten (10) units of competency, comprising of:

- 4 core units, and;
- 6 elective units, of which:
  - a minimum of 3 units must be from the elective units listed over page;
  - a maximum of 3 units may be selected from any relevant Training Package or accredited course.

### Delivery Mode:



This nationally recognised qualification is delivered by Flexible Training Solutions RTO ID 6333. It provides skills and knowledge to the industry standard. We actively tailor training for people from diverse backgrounds, including those with disabilities, and encourage all to apply.

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### Duration:

This program is typically delivered over 12-24 months.



### Projects:

We believe to get the most out of a program, training should be applicable to a trainees job role. Projects directly impact and relate to your business.



### Workplace mentors:

a workplace mentor will be assigned from within your business. This ensures that knowledge and skills are reinforced throughout the program.



For more information or to get started visit  
[www.flexibletrainingsolutions.com.au](http://www.flexibletrainingsolutions.com.au)

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### Core Units

SIRRSTR001	Undertake strategic planning in retail
SIRXCHA002	Lead the change process
SIRXMGT003	Provide leadership to others
SIRRRTF003	Drive retail profitability

### Elective Units

BSBLDR503	Communicate with influence
BSBHRM506	Manage recruitment selection and induction processes
<del>BSBHRM604</del>	<del>Manage employee relations</del>
<b>BSBLDR501</b>	<b>Develop and use emotional intelligence</b>
BSBLDR502	Lead and manage effective workplace relationships
SIRXMGT004	Plan and manage retail projects
SIRXMGT005	Lead the development of business opportunities
SIRXRSK003	Manage risk in the retail environment
SIRXSL004	Drive sales results
BSBLED501	Develop a workplace learning environment
BSBWHS501	Ensure a safe workplace
BSBWOR501	Manage personal work priorities and professional development

For more information contact us directly

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 [www.flexibletrainingsolutions.com.au](http://www.flexibletrainingsolutions.com.au)



NATIONALLY RECOGNISED  
TRAINING

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